

# You Made the SALE!! Now What?

## *Things you should know...*

- The Final Sale Order will be **posted by 10pm on Sunday, March 8<sup>th</sup>**. It will be emailed to your Ag Instructor or Extension Agent. You can also find it on our website and the NWDJLS Facebook page.
- To have the most financial success for your project, **bring your own buyers to the Sale**. Make sure you invite the business you frequent, family, and other supporters of the ag industry.
- There will be an **Add-On table available**. Anyone who would like to add money to your project, may do so at the table. Their donation will be calculated into the final Sale proceeds of the evening. They will not be recognized from the announcer's stand, but you will receive an official receipt of their donation in order to write a thank you. Stop by the table before you leave for the evening, to see if you have any add-on monies.
- Often students will **bring a "Thank you" gift** to hand to their buyer on the night of the sale. This is appreciated, but not necessary. If you don't have a gift the night of the Sale, you are encouraged to take one with you when you pick up your Sale check from the buyer.
- It will be **your responsibility** to arrange when and where you will pick up your Sale check from your buyer. Please make sure all buyer's checks are picked up by Friday, May 15<sup>th</sup>.
- In 2019 there were over 2,400 entries. Only 98 will make the Sale. If you are one of those selected, **be appreciative**. Tell your family members, teachers, breeders, and everyone associated with your project "thank you".

*Congratulations! We are proud of you!!*

